



2020-21
Baseball Canberra
&
Baseball Australia
CAPITATIONS

Dear Baseball Canberra Members,

The information in this memo outlines the Baseball Australia (**BA**) and Baseball Canberra (**BC**) Capitation structure for the 2020/21 membership year, commencing 1 September 2020 and concluding on 31 August 2021.

Category	BA	BC	Combined Capitation Fee	Sports Club HQ Admin Fee 3.2% + .75c * credit card fee (added at checkout)	Total Capitation Fee
Senior	\$55	\$122.27	\$177.27	\$6.42	\$183.69
Women (only) #	\$55	\$63	\$118	\$4.52	\$122.52
Masters - 40+ (only) #	\$55	\$58.61	\$113.61	\$4.38	\$117.99
Junior also playing seniors	\$45	\$123.20	\$168.20	\$6.13	\$174.33
U18 (only)	\$45	\$88.50	\$133.50	\$5.05	\$138.52
Age 9 - 16	\$45	\$75.35	\$120.35	\$4.60	\$124.95
Age 5 - 8	\$25	\$35	\$60	\$2.67	\$62.67
Age 2 - 4	\$4	\$30	\$34	\$1.83	\$35.83

indicates full season membership to only play in the Women's **OR** Masters competitions. If any member wishes to also play in the regular 'Senior' competition, they only need to subscribe to the Senior fee. The additional Women's or Masters comp is then free. **Note:** this is a discounted fee for the current season as a strategy to rebuild the declining Women's comp and to provide an 'active' lifestyle choice for our more mature members through a Masters comp.

* indicates the 'merchant fee' charged on credit card transactions by the financial institution

Josh Matavesi
General Manager

WHAT DO I RECEIVE FROM MY CAPITATION FEE?

Sport Governance

- A governing body representing and promoting the sport of Baseball in the ACT.
- Advocate of the ACT to Baseball Australia.
- Development and maintenance of sports rules, regulations, and policies to ensure a fair, safe and enjoyable sport for all.
- Legal support and judiciary resolution.

Digital Services

- ACT wide integrated digital platforms enabling online member registrations and event entries.
- Online education and learning materials.
- Regular news and information presented on our website and social media.

Insurance

- Personal accident and public liability insurance for players, coaches, officials and volunteers.

Sport Development

- ACT wide education program and coach/umpire accreditation scheme.
- Development of new programs aimed to increase participation and support to club delivery.

Competitions and Events

- Promotion of the sport through delivery of local competition, events and tournaments.
- Development of pathways and opportunities.
- Maintenance and upkeep of Narrabundah junior & senior fields and batting cages.

How much of my registration fees go to BC?

Senior: \$122.27 **Masters/Women:** \$63 **LL, JL,SL:** \$75.35 **T-Ball:** \$35 / \$30
U18: \$88.50 **Junior also Playing Seniors:** \$123.20

Explanation of the Sports Club HQ Fees:

As a business servicing grassroots sports, we take our role in the eco-system very seriously. We understand the importance of assisting the club volunteers who are driving each and every club and we support the sporting organisations driving the strategic growth of sport. We are also parents registering our children to sports and so on a personal note – we understand.

With this in mind, we wanted to take the time to break down and explain how our fees work when you are registering to play.

Our strategy is to be purposely transparent in the costs and fees that go into the total registration costs. All providers have merchant fees and processing costs as part of their process, a lot of competitors hide these costs underneath the total registration fee in the end. We however, present it upfront for all to see.

Our fee is 3.2% + \$0.75 per transaction.

This fee includes the cost of the standard payment processing fee on credit card payments online, distribution of payments and associated transaction fees, fee per individual account and also includes the fee for the management of these services.

So for example, if your total registration costs from Association and Club fees come to a total of \$100 there will be a service fee of \$3.95, inclusive of any charges relating to card processing fees.

\$100	Total of Association and Club Fees
<u>\$3.95</u>	Our fees (3.2% of \$100 = \$3.20 + \$0.75)
\$103.95	

When looking at the fees, it is very important to understand that the services that we provide are far more than just the taking of a payment for a coffee. Each time that a player is registered, there are multiple entities that receive a part payment of the registration money collected – in order for the sport to operate within the governing association rules.

Included within the service fee is:

- The merchant fees for the credit card (Visa, MasterCard).
- The managed services provided in distributing the split of payments to all related entities – for example; national, association, clubs and insurances.
- The cost of each individual transaction for monies distributed out from the platform.
- Providing on-demand reporting for your club – to allow them to run with efficiency and transparency as well
- Direct support staff who provide assistance to your club.
- Technical staff who maintain the software that allows clubs to customize their fee, according to individual needs.

These managed services help club volunteers by automatically collecting payments online as well as saving them hours and hours of time by being able to quickly reconcile payments to registered members and not having to chase payments. This has a flow on effect of club volunteers having more time available to provide assistance in the operational support of their club.

Supporting grassroots sport by unifying technology and making the lives of those driving the sports easier, will continue to be our focus. We look forward to continuing to help sport happen.